YouGov



US alcohol rankings 2024

Exploring the top beer, spirit, hard seltzer, and ready-to-drink brands in the US based on consideration.

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01 Introduction

- **02** Who are America's alcohol drinkers?
- **03** Beer rankings
- **04** Liquor rankings
- **05** Hard seltzer & spiked lemonade rankings
- **06** Ready-to-drink rankings
- **07** Methodology

3

Introduction

YouGov's alcohol rankings report highlights the beer, spirit, hard seltzer, spiked lemonade, and ready-to-drink brands that are registering the highest consideration scores in the US, as well as the most improved brands based on year-on-year scores.

Using insights from <u>YouGov CategoryView</u>: <u>Beer & Hard Seltzers</u> and <u>YouGov</u> <u>BrandIndex</u>, we explore alcohol consumption trends in the US – as well as taking a deep dive look at the brands performing best by generation, gender, and political preference.

Explore brand tracking

Who are America's alcohol drinkers?

67% of Americans drink alcohol

Explore more data



YouGov CategoryView: Beer & Hard Seltzers (March 20, 2024, to June 30, 2024) n> 5,000. Based on US adults 21+.

67% Of those who drink alcohol say they drink beer

29%

Of those who drink alcohol report beer as their favorite alcohol type

Top four occasions for beer drinkers to drink a beer:

- 1. Hanging out with friends (64%)
- 2. Special occasions (55%)
- 3. Family get-togethers (50%)
- 4. Watching sports games (37%)

Beer Hard drinkers Seltzer drinkers **23%** Of those who drink alcohol say they drink hard seltzer

5% Of those who drink alcohol report hard seltzer as their favorite alcohol type

Top four occasions for hard seltzer drinkers to drink a hard seltzer:

- 1. Hanging out with friends (75%)
- 2. Special occasions (68%)
- 3. Family get-togethers (54%)
- 4. Attending live events (39%)

YouGov CategoryView: Beer & Hard Seltzers (March 20, 2024, to June 30, 2024) n> 5,000. Based on US adults 21+.

Introducing: Beer & Hard Seltzer CategoryView

Explore detailed insights from the alcoholic drinks sector with our brand-new tool.

- Beer choice: Explore preferred variants, spending habits, and purchase drivers.
- Hard seltzer preferences: Discover what drives consumer interest, price sensitivity, and flavor preferences for hard seltzers and ready-to-drink cocktails.
- Non-alcoholic options: Understand the growing trend of non-alcoholic beverages and the motivations behind consumers choosing alcohol-free alternatives.
- Consumer behavior: Dive deep into the "why" and "how" of consumer drinking patterns across key demographics and regions.

7

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Which of the following beer brands do Americans consider buying when in the market to purchase?

Explore more data

America's most considered beers

Rank	Brand name	Consideration (Gen pop)
1	Corona	18.4%
2	Heineken	18.1%
3	Guinness	15.8%
4	Samuel Adams	15.8%
5	Blue Moon	14.3%
6	Modelo	13.2%
7	Budweiser	12.7%
8	Stella Artois	12.3%
9	Coors Light	12.1%
10	Bud Light	11.5%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days).

Which of the following beer brands are Americans increasingly considering when in the market to purchase?

Explore more data

America's increasingly considered beers

Rank	Brand name	2024 consideration (Gen pop)	2023 consideration (Gen pop)	Change in consideration
1	Heineken	18.1%	15%	+3.1
2	Guinness	15.8%	13.6%	+2.2
3	Modelo	13.2%	11.4%	+1.8
4	Corona Premier	6.1%	4.5%	+1.6
5	Amstel	6.1%	4.5%	+1.6
6	Victoria	2.6%	1.2%	+1.4
7	Corona	18.4%	17.1%	+1.3
8	Natural Light	4.5%	3.3%	+1.2
9	Pacifico	5.2%	4.2%	+1
10	Blue Moon	14.3%	13.4%	+0.9

YouGov BrandIndex (July 1, 2023 to June 30, 2024 vs July 1, 2022 to June 30, 2023) n> 300. Based on US adults 21+ per audience segment. To qualify as top improvers, brands have held tracked scores for at least 18 months (548 days).

Most considered beers by gender

Male		
	Brand name	Consideration
	Heineken 🔺	23.7%
	Guinness 🔺	22.0%
	Samuel Adams 🔺	21.6%
-	Corona	19.9%
	Modelo 🔺	16.9%
	Blue Moon 🔺	16.5%
	Budweiser 🔺	15.4%
	Yuengling 🔺	15%
9	Stella Artois 🔺	14.6%
10	Coors Light	13.7%

Most considered beers by generation

Gen	Z (1997-200	3)	Miller	nnial (1981-1	996)	Gen X	((1965-1980)		Baby	Boomer (19	46-1964)
Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideratior
1	Heineken 🔺	28.0%	1	Heineken 🔺	23.2%	1	Corona	19.6%	1	Corona 🔻	16.1%
2	Guinness 🔺	26.8%	2	Corona 🔺	20.8%	2	Samuel Adams	17.3%	2	Samuel Adams	16.0%
3	Corona 🔺	20.5%	3	Blue Moon 🔺	19.4%	3	Heineken	16.7%	3	Heineken 🔻	14.7%
4	Budweiser 🔺	18.5%	4	Guinness 🔺	18.6%	4	Guinness	16.1%	4	Coors Light 🔺	13.3%
5	Amstel 🔺	15.0%	5	Budweiser 🔺	17.2%	5	Modelo 🔺	15.0%	5	Guinness 🔻	13.1%
6	Blue Moon	13.6%	6	Samuel Adams	15.3%	6	Blue Moon	14.4%	6	Yuengling 🔺	13.0%
7	Bud Light 🔺	12.9%	7	Bud Light 🔺	14.4%	7	Budweiser	13.2%	7	Stella Artois	12.9%
8	Modelo 🔻	9.5%	8	Modelo	13.5%	8	Stella Artois	12.6%	8	Modelo	12.8%
9	Victoria 🔺	9.1%	9	Stella Artois	12.2%	9	Coors Light	11.6%	9	Blue Moon 🔻	11.9%
10	Busch 🔺	8.6%	10	Miller Lite	10.9%	10	Yuengling	11.5%	10	Miller Lite	11.1%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days). **v** = +10% difference from gen pop (21+). *Q: When you are in the market next to purchase alcoholic beverages… from which of the following would you consider purchasing?*

Most considered beers by party affiliation

Democrats		
Rank	Brand name	Consideration
1	Heineken 🔺	20.4%
2	Corona	19.7%
3	Guinness	16.6%
4	Blue Moon	15.7%
5	Bud Light 🔺	15.4%
6	Samuel Adams	15.3%
7	Budweiser 🔺	15.3%
8	Stella Artois 🔺	14.1%
9	Modelo	13.3%
10	Miller Lite	10.4%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days). ∇ = +10% difference from gen pop (21+). *Q: When you are in the market next to purchase alcoholic beverages… from which of the following would you consider purchasing?* Which of the following beer brands do monthly drinkers consider buying when in the market to purchase?

Segment your audience

US beer drinkers' most considered beers

Rank	Brand name	Consideration (Beer drinkers)
1	Samuel Adams	29.9%
2	Yuengling	24.1%
3	Guinness	23.4%
4	Heineken	20.6%
5	Stella Artois	20.1%
6	Corona	19.6%
7	Coors Light	19.4%
8	Modelo	18.9%
9	Dos Equis	18.0%
10	Blue Moon	17.1%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ who drink beer at least once a month. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days).

14

02 Liquor sankings

Which of the following liquor brands do Americans consider buying when in the market to purchase?

Explore more data

America's most considered liquor brands

Rank	Brand name	Consideration (Gen pop)
1	Baileys	19.5%
2	Jack Daniel's	17.2%
3	Smirnoff	17.0%
4	Bacardi	15.9%
5	Crown Royal	14.8%
6	Captain Morgan	13.9%
7	Tito's	12.6%
8	Grey Goose	12.6%
9	Absolut	11.8%
10	Maker's Mark	10.3%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days).

Which of the following liquor brands are Americans increasingly considering when in the market to purchase?

Explore more data

America's increasingly considered liquor brands

Rank	Brand name	2024 consideration (Gen pop)	2023 consideration (Gen pop)	Change in consideration
1	Hennessy	9.8%	7.4%	+2.4
2	1800 Tequila	9.1%	6.8%	+2.3
3	Jameson	10.3%	8.7%	+1.6
4	Tito's	12.6%	11.1%	+1.5
5	Johnnie Walker	9.5%	8.2%	+1.3
6	Captain Morgan	13.9%	12.7%	+1.2
7	New Amsterdam Vodka	4.5%	3.4%	+1.1
8	Smirnoff	17.0%	16.0%	+1.0
9	Martini & Rossi	6.3%	5.4%	+0.9
10	Casamigos	3.8%	2.9%	+0.9

YouGov BrandIndex (July 1, 2023 to June 30, 2024 vs July 1, 2022 to June 30, 2023) n> 300. Based on US adults 21+ per audience segment. To qualify as top improvers, brands have held tracked scores for at least 18 months (548 days).

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Most considered liquor brands by gender

Male		
Rank	Brand name	Consideration
1	Jack Daniel's 🔺	21.2%
2	Smirnoff	16.6%
3	Crown Royal 🔺	16.6%
4	Baileys 🔻	16.4%
5	Bacardi	15.0%
6	Captain Morgan	14.7%
7	Jameson 🔺	14.4%
8	Johnnie Walker 🔺	14.1%
9	Maker's Mark 🔺	13.9%
10	Jim Beam 🔺	13.8%

Most considered liquor brands by generation

Ger	n Z (1997-2003	3)	Mille	nnial (1981-1	996)	Gen	X (1965-1980)		Baby	y Boomer (19	46-1964)
Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideration
1	Smirnoff 🔺	24.7%	1	Smirnoff 🔺	22.9%	1	Baileys	19.6%	1	Baileys	20.9%
2	Hennessy 🔺	23.8%	2	Jack Daniel's 🔺	21.7%	2	Jack Daniel's 🔺	19.4%	2	Bacardi	14.7%
3	Jack Daniel's	18.6%	3	Crown Royal 🔺	17.8%	3	Smirnoff 🔺	18.9%	3	Jack Daniel's 🔻	13.6%
4	Baileys	17.7%	4	Baileys 🔻	17.4%	4	Bacardi 🔺	18.5%	4	Smirnoff 🔻	11.9%
5	Captain Morgan	14.4%	5	Bacardi	16.7%	5	Crown Royal 🔺	17.7%	5	Crown Royal 🔻	11.8%
6	Crown Royal	14.2%	6	Hennessy 🔺	16.7%	6	Captain Morgan 🔺	17.6%	6	Grey Goose	11.7%
7	1800 Tequila 🔺	13.7%	7	Captain Morgan 🔺	16.2%	7	Grey Goose 🔺	16.1%	7	Captain Morgan 🔻	11.3%
8	Bacardi 🔻	13.0%	8	Tito's 🔺	15.0%	8	Tito's 🔺	15.3%	8	Absolut	11.1%
9	Jameson 🔺	11.8%	9	Johnnie Walker 🔺	14.9%	9	Absolut 🔺	14.4%	9	Tito's 🔻	10.6%
10	Johnnie Walker 🔺	11.7%	10	1800 Tequila 🔺	14.6%	10	Patrón 🔺	12.5%	10	Maker's Mark	10.4%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days). $\nabla = +10\%$ difference from gen pop (21+). *Q: When you are in the market next to purchase alcoholic beverages… from which of the following would you consider purchasing?* Which of the following liquor brands do monthly drinkers consider buying when in the market to purchase?

Segment your audience

US liquor drinkers' most considered liquor brands

Rank	Brand name	Consideration (Liquor drinkers)
1	Baileys	24.4%
2	Jack Daniel's	23.0%
3	Smirnoff	22.2%
4	Bacardi	21.1%
5	Crown Royal	19.6%
6	Tito's	19.5%
7	Captain Morgan	18.5%
8	Grey Goose	18.1%
9	Absolut	16.6%
10	Jameson	16.1%

YouGov BrandIndex (July 1, 2023 to June 30, 2024) n> 300. Based on US adults 21+ who drink liquor at least once a month. To qualify as top ranked, brands have held tracked scores for at least 6 months (183 days).

03

Hard setzer spiked lemonade rankings

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Which of the following hard seltzers & spiked lemonades do Americans consider buying when in the market to purchase?

Explore more data

America's top hard seltzers & spiked lemonades

Rank	Brand name	Consideration (Gen pop)
1	Mike's Hard Lemonade	16.5%
2	White Claw	10.2%
3	Smirnoff Spiked Seltzer	7.1%
4	Truly Hard Seltzer	6.8%
5	Simply Spiked Lemonade	6.7%
6	Bud Light Seltzer	4.1%
7	Corona Hard Seltzer	4.1%
8	Topo Chico Hard Seltzer	4.0%
9	Vizzy	3.1%
10	Nectar	3.0%

YouGov BrandIndex (March 1, 2024 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 100 days.

Most considered hard seltzer & spiked lemonade brands by gender

Male			Female		
Rank	Brand name	Consideration	Rank	Brand name	Consideration
1	Mike's Hard Lemonade 🔻	14.2%	1	Mike's Hard Lemonade 🔺	18.5%
2	White Claw 🔻	8.5%	2	White Claw 🔺	11.6%
3	Smirnoff Spiked Seltzer	6.6%	3	Simply Spiked Lemonade 🔺	8.4%
4	Truly Hard Seltzer	6.3%	4	Smirnoff Spiked Seltzer	7.5%
5	Bud Light Seltzer 🔺	5.0%	5	Truly Hard Seltzer	7.3%
6	Simply Spiked Lemonade V	4.7%	6	Topo Chico Hard Seltzer 🔺	4.6%
7	Nectar 🔺	4.1%	7	Corona Hard Seltzer	4.0%
8	Corona Hard Seltzer	4.1%	8	Bud Light Seltzer 🔻	3.4%
9	Topo Chico Hard Seltzer 🔻	3.3%	9	Vizzy	3.2%
10	Vizzy	3.0%	10	Barefoot Spritzer 🔺	2.8%

Most considered hard seltzer & spiked lemonade brands by generation

Gen Z (1997-2003)		Millennial (1981-1996)		Gen X (1965-1980)		Baby Boomer (1946-1964)					
Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideration	Rank	Brand name	Consideration
1	Mike's Hard Lemonade	17.2%	1	Mike's Hard Lemonade	19.9% 🔺	1	Mike's Hard Lemonade	20.1% 🔺	1	Mike's Hard Lemonade	13.4% 🔻
2	Smirnoff Spiked Seltzer	11.6% 🔺	2	White Claw	16.9% 🔺	2	White Claw	10.7%	2	White Claw	6.4% T
3	Simply Spiked Lemonade	11.1% 🔺	3	Smirnoff Spiked Seltzer	12.3% 🔺	3	Truly Hard Seltzer	7.8% 🔺	3	Truly Hard Seltzer	3.1% 🔻
4	White Claw	10.8%	4	Truly Hard Seltzer	11.9% 🔺	4	Smirnoff Spiked Seltzer	7.5%	4	Smirnoff Spiked Seltzer	3.1% 🔻
5	Nectar	10.5% 🔺	5	Simply Spiked Lemonade	11.5% 🔺	5	Simply Spiked Lemonade	7.3%	5	Simply Spiked Lemonade	2.9% 🔻
6	Truly Hard Seltzer	9.1% 🔺	6	Bud Light Seltzer	9.3% 🔺	6	Corona Hard Seltzer	5.2% 🔺	6	Topo Chico Hard Seltzer	1.3% 🔻
7	Bud Light Seltzer	8.9% 🔺	7	Topo Chico Hard Seltzer	8.2% 🔺	7	Topo Chico Hard Seltzer	4.0%	7	Corona Hard Seltzer	1.2% 🔻
8	Topo Chico Hard Seltzer	6.5% 🔺	8	Corona Hard Seltzer	7.5% 🔺	8	Bud Light Seltzer	3.2% 🔻	8	Vizzy	1.1% 🔻
9	Corona Hard Seltzer	6.0% 🔺	9	Nectar	6.7% 🔺	9	Vizzy	2.6% 🔻	9	Barefoot Spritzer	1.0% 🔻
10	Hornitos Tequila Seltzer	5.4% 🔺	10	Vizzy	6.6% 🔺	10	Michelob Ultra Hard Seltzer	2.6%	10	Michelob Ultra Hard Seltzer	0.9% 🔻

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US hard seltzer drinkers' most considered hard seltzer & spiked lemonade brands

Rank	Brand name	Consideration (Hard seltzer drinkers)
1	White Claw	30.4%
2	Truly Hard Seltzer	29.8%
3	Mike's Hard Lemonade	26.3%
4	Smirnoff Spiked Seltzer	20.2%
5	Bud Light Seltzer	19.9%
6	Simply Spiked Lemonade	16.5%
7	Topo Chico Hard Seltzer	14.0%
8	Vizzy	13.7%
9	Corona Hard Seltzer	13.4%
10	Nectar	13.1%

YouGov BrandIndex (March 1, 2024 to June 30, 2024) n> 300. Based on US adults 21+ who drink hard seltzers at least once a month. To qualify as top ranked, brands have held tracked scores for at least 100 days.

Which of the following hard seltzers & spiked seltzers & spiked imonades do monthly drinkers consider buying when in the market to purchase?

Segment your audience

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Which of the following readyto-drink beverages do Americans consider buying when in the market to purchase?

Go in-depth with RTD drinkers

America's top considered ready-to-drink cocktails

Rank	Brand name	Consideration (Gen pop)
1	High Noon	4.6%
2	BuzzBallz	3.9%
3	Cutwater	2.5%
4	The Long Drink	2.2%
5	Teapot	1.9%

YouGov BrandIndex (March 1, 2024 to June 30, 2024) n> 300. Based on US adults 21+ per audience segment. To qualify as top ranked, brands have held tracked scores for at least 100 days.

Methodology

The insights in this report come from <u>YouGov</u> <u>CategoryView: Beer & Hard Seltzers</u> and <u>YouGov BrandIndex</u>.

YouGov Beer and Hard Seltzers CategoryView collects data on brands & consumers across the US every month. The data is based on the interviews of 5,000+ American adults aged 21+ between March 20 and June 30, 2024.

YouGov BrandIndex is our always-on brand tracker. In this report, we have highlighted the top performing beer, hard seltzer and lemonades, and liquor brands that are winning over Americans aged 21+ in the US based on consideration scores. A brand's consideration score is based on the question: "When you are in the market next to purchase alcoholic beverages, spirits or liquor, from which of the following would you consider purchasing?" To qualify as a top ranked brand, brands must have scores available for at least 183 days (with the exception of hard seltzer and RTD brands, which must have scores available for 100 days) between July 1, 2023 and June 30, 2024. A minimum base size of 300 (N) is required.

- To qualify as a top improver, brands must have scores for at least 18 months (548 days) between July 1, 2022 and June 30,2024. Top improvers are ranked based on the change to their consideration scores. In cases where the change in scores is the same, the current scores are used as a secondary metric to determine their ranking. A minimum base size of 300 (N) is required.
- Get in touch to request insights about wine drinkers or go more in depth on data from this report.

Talk to a researcher

Explore brand tracking



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